

Third International Meeting on Experimental and Behavioral Social Sciences



Rome, 14-16 April, 2016



Hosted by Libera Università Internazionale degli Studi Sociali Guido Carli
in conjunction with Nuffield Centre for Experimental Social Sciences

Programme

Day 1: 14 April

(Working room 116)

8:30 Registration Open (TBA)

9:20-9:40 Opening Remarks (Magna Mario Arcelli)

Massimo Egidi and Giovanni Ponti (LUISS)

9:50-11:00 Parallel Session I

Parallel Session I-A Learning I (Magna Mario Arcelli)

CHRISTOPH MARCH, Technische Universität München
Altruistic Observational Learning

CLAUDIA NERI, University of St.Gallen
A General Model of Boundedly Rational Observational Learning: Theory and Evidence

* DENNIE VAN DOLDER, University of Nottingham
Vox Populi Interioris: The Inner Crowd in Three Large-Scale Incentivized Natural Experiments

Parallel Session I-B Cooperation and Punishment I (101)

SEBASTIAN PREDIGER, GIGA German Institute of Global and Area Studies FAU Erlangen
Local Leadership, Punishment & Discrimination: Experimental Evidence from Rural Namibia

XUE XU, Tilburg University CentER
Cooperation in Ongoing Organizations: An Experimental Study on Overlapping Generations Structures

* MAXWELL BURTON-CHELLEW, University of Oxford
Can the Social Transmission of Behaviour Favour Altruism?

Parallel Session I-C Wages (118)

HOLGER RAU, University of Goettingen
How Worker Participation Affects Reciprocity under Minimum Remuneration Policies: Experimental Evidence

KARINA HELD, University of Magdeburg
Sticky Wages and Effort Inertia - Experimental Evidence on Productivity and Distribution Effects under Inflation

* ADRIAN CHADI, Trier University, IAAEU
Forced to Be Generous - Experimental Evidence on the Behavioral Effects of Minimum Wages Outside the Laboratory

11:00-11:30 Coffee Break (TBA)

* indicates the session chair

11:30-12:30 Invited Speaker I (Magna Mario Arcelli)

Dominik Hangartner (London School of Economics and Political Science)
Validating Vignette and Conjoint Survey Experiments against Real-world Behavior

12:30-14:00 Lunch

14:00-15:30 Parallel Session II

Parallel Session II-A Common-pool Resources and Public Goods I (Magna Mario Arcelli)

DINA TASNEEM, American University of Sharjah
An Experimental Study of a Common Property Renewable Resource Game in Continuous Time

HAKAN HOLM, Lund University
Selfies, Therefore Selfish? An Experiment on the Impact and Value of a Selfie

ARON SZEKELY, Institute of Cognitive Sciences and Technologies
Collective Reputations Suffer from the Tragedy of the Commons

* FRANCESCA MARAZZI, University of Rome Tor Vergata
Voluntary Cooperation in Local Public Goods Provision: An Experimental Study

Parallel Session II-B Individual Preferences (101)

PAOLO CROSETTO, INRA
Testing the Attraction Effect When It Really Matters

PASCAL COURTY, University of Victoria
How Robust is Cason-Plott's Theory of Game Form Misconception?

GLENN HARRISON, Georgia State University
The Preferences and Beliefs of Criminals

* HANDE ERKUT, Maastricht University
Individual Preferences Across Contexts

Parallel Session II-C Nudge (118)

OLIVER HIMMLER, Max Planck Society
Soft Commitments, Reminders and Student Outcomes – A Field Experiment in Higher Education

MARGARET SAMAHITA, Lund University
Venting and Gossiping in Conflicts: Emotion Expression in Ultimatum Games

ANDREA ISONI, University of Warwick
Nudge Awareness and the Effect of Good and Bad Defaults

* SIMONA CICOGNANI, University of Verona
Social Influence Bias in Online Ratings: A Field Experiment

15:30-16:00 Coffee Break (TBA)

16:00-17:30 Parallel Session III**Parallel Session III-A Search and Matching**

(Magna Mario Arcelli)

ANDREJ ANGELOVSKI, LUISS

When to Stop

FRANCESCO SOBBRIO, LUISS

Opinion Dynamics Via Search Engines

ANDRÉ SCHMELZER, Max Planck Institute for Research on Collective Goods

Random Procedures in Matching Mechanisms: An Experimental Analysis

* ITALO COSTANTINO RAGNO, Barcelona graduate school of economics

*Dynamic Effects of Loss Aversion under Search and Matching Frictions***Parallel Session III-B Signaling**

(101)

HAIHAN YU, University of Alicante

Better Fooling Than Pooling an Experiment on Signaling

KATRIN GÖDKER, University of Hamburg

Sustainability Information: A Boost to Mispricing in Financial Markets?

ANTONIOS PROESTAKIS, Joint Research Centre, European Commission

Signalling Cooperation: The Unintended Revenge of Conditional Co-operators

* MANUEL GRIEDER, ETH Zurich

*On the Origins of Overconfidence: How Competition Matters***Parallel Session III-C Honesty and Cheating I**

(118)

VALERIO CAPRARO, Center for Mathematics and Computer Science

Intuition Favors Pro-social Honesty in Deception Games

OFER AZAR, Ben-Gurion University of the Negev

Do Customers Return Excessive Change in a Restaurant? A Field Experiment on Dishonesty

JULIE ROSAZ, University of Montpellier

Truth-telling under Oath

* GEORGIA MICHAILIDOU, The University of Nottingham

The Complicity Game

17:45-18:45 Invited Speaker II

(Magna Mario Arcelli)

Stuart West (University of Oxford)*Social Preferences across the Tree of Life*

19:00

Welcome Reception

(TBA)

Day 2: 15 April

(Working room 107)

9:30-11:00 Parallel Session IV

Parallel Session IV-A Risk I

(Magna Mario Arcelli)

GIOVANNI PONTI, Universidad de Alicante and LUISS Guido Carli Roma
Some (Mis)facts about Myopic Loss Aversion

ANTONIO FILIPPIN, University of Milan
Risk Taking and Competition: A Reverse Causality Investigation

GIULIO ZICHELLA, Copenhagen Business School
Risk As the Entrepreneur's Conditional Choice

* ERIC SKOOG, Uppsala University
Divide or Conquer? Prospect Theory and Bargaining Failure in Conflicts over "Indivisible" Issues

Parallel Session IV-B Voting and elections I

(101)

TIMO HOFFMANN, University of Erlangen-Nuremberg
That's Impossible: An Experiment on Participation Constraints

DANIEL ZIZZO, Newcastle University
Competence Versus Honesty: What Do Voters Care About?

* ROBERTO PANNICO, Universitat Autònoma de Barcelona
An Experimental Test of Party Cues on European Integration

Parallel Session IV-C Finance I

(118)

TOMASZ MAKAREWICZ, University of Amsterdam
Experimental Study on the Effect of Nominal Price Level Versus Inflation Targeting with and Without Guidance

MATTHIAS WEBER, Bank of Lithuania and Vilnius University
Monetary Policy under Behavioral Expectations: Theory and Experiment

* LUCA PANACCIONE, UNIVERSITY OF ROME TOR VERGATA
Financial Literacy and Bank Runs: An Experimental Analysis

Parallel Session IV-D Bounded rationality

(116)

FREDERIC SCHNEIDER, University of Zurich
Mental Capabilities and Asset Market Bubbles

ANTONIO J MORALES, Universidad de Malaga
An Equivalence Result for Logit QRE and Level-k

* LUIGI MITTONE, Università di Trento
Does Inducing Choice Procedures Make Individuals Better Off? An Experimental Study

* indicates the session chair

Parallel Session IV-E Experimental Methodology (108)

TAISUKE IMAI, California Institute of Technology
Bayesian Rapid Optimal Adaptive Design: Method and Applications

DANIELA GRIECO, Bocconi University
Measuring and Disentangling Ambiguity and Confidence in the Lab

* MARCUS GIAMATTEI, University of Passau and University of Nottingham
ClassEx - An Online Software for Classroom Experiments

Parallel Session IV-F Charitable giving (109)

MICHALIS DROUVELIS, University of Birmingham
Prosociality Spillovers of Social Motivators for Work

ANOUK L. SCHIPPERS, University of Groningen
A Commercial Gift for Charity

* JAN SCHMITZ, ETH Zürich
Does Giving Reduce Inequality or Sustain It? - Experimental Evidence

Parallel Session IV-G Group Identity and Preferences I (110)

MARCELLA VERONESI, University of Verona and ETH Zurich
Social Identity, Attitudes Towards Cooperation, and Social Preferences: Evidence from Switzerland

POL CAMPOS-MERCADE, Lund University
An Economic Study on Helping Behavior and Group Size

FLORIAN HETT, Goethe University Frankfurt
To Be or to Have: Endogenous Identity Through Self-Identification

* MENUSCH KHADJAVI, Christian-Albrechts-University Kiel and Kiel Institute
Social Capital and Large-Scale Agricultural Investments: An Experimental Investigation in Central Zambia

Parallel Session IV-H Learning II (208)

SIMONA CICOGNANI, University of Verona
Exploring Information Aversion: An Experimental Analysis

ENRICA CARBONE, Seconda Università di Napoli
Equilibria in Transportation Games with Road Pricing

STEFANIA INNOCENTI, Maastricht University- UNU-MERIT
Social Learning and Institutional Persistence: A Two-armed Bandit Experiment

* PEIRAN JIAO, University of Oxford
The Double-Channeled Effects of Experience in Individual Decisions

Parallel Session IV-I Common-pool Resources and Public Goods II

(209)

AXEL SONNTAG, University of Vienna
Accountability One Step Removed

LUIGI LUINI, University of Siena
Public Goods, Inequality and Punishment

KERSTIN GROSCH, Georg-August-University Goettingen
Competition and Prosociality - Evidence from a Field Experiment in Ghana

* GIULIA ANDRIGHETTO, European University Institute
Bringing Diversity In: How Individual Heterogeneity and Institutional Background Shape Cooperative Decision-Making

11:00-11:30 Coffee Break

(TBA)

11:30-12:30 Invited Speaker III

(Magna Mario Arcelli)

Tore Ellingsen (Stockholm School of Economics)

Unselfish Preferences or Social Values?

12:30-14:00 Lunch

14:00-15:30 Parallel Session V

Parallel Session V-A Risk II

(Magna Mario Arcelli)

LEVENT NEYSE, Kiel Institute for the World Economy
Income Inequality and Risk Taking

SANTIAGO SAUTUA, Universidad del Rosario
Risk, Ambiguity, and Diversification

NICOLAS LAMPACH, University of Strasbourg
Risk, Ambiguity and Efficient Liability Rules: Evidence from a Laboratory Experiment

* FRANZISKA TAUSCH, Max Planck Institute for Research on Collective Goods
Stability of Risk Attitudes and Media Coverage of Economic News

Parallel Session V-B Cooperation and Punishment II

(101)

LUIS ARTAVIA-MORA, Erasmus University of Rotterdam
Intuitive Cooperation and Punishment in the Field

MONGOLJIN BATSAIKHAN, Georgetown University
Cooperation Norm Among Entrepreneurs: Evidence from Lab and Sales Data

* PAT BARCLAY, University of Guelph
Partner Choice Versus Punishment in Human Prisoner's Dilemmas

- Parallel Session V-C Markets (118)
- OLIVIER ARMANTIER, NY Fed
Endogenous Reference Price Auctions for a Diverse Set of Commodities: An Experimental Analysis
- ARIANNA GALLIERA, LUISS
To Switch or Not to Switch Payment Scheme? Determinants and Effects in a Bargaining Game
- MARTIN ANGERER, University of Liechtenstein
Regulation of Retail Gasoline Prices
- * WIEBKE SZYMCAK, University of Liechtenstein
Testing the Endowment Effect Hypothesis in Experimental Asset Markets
- Parallel Session V-D Taxes (116)
- SILVIA TIEZZI, University of Siena
Time Delay, Complexity and Support for Taxation
- AKITAKA MATSUO, Nuffield College
Tax Cheating in Synchronic Online Experiment
- CECILE BAZART, university of montpellier LAMETA
Do People Contribute to Punish Evaders ?
- * ANGELA SUTAN, ESC Dijon
Discontent with Taxes and the Timing of Taxation: Experimental Evidence
- Parallel Session V-E Beliefs (108)
- ORESTIS TROUMPOUNIS, Lancaster University
On the Unidimensionality of Beliefs
- VIOLA SAREDI, Università degli Studi di Trento
Taking Over Control: The Cost of Delegation Avoidance
- ALEXANDER COUTTS, Universidade Nova de Lisboa
Good News and Bad News are Still News: Experimental Evidence on Belief Updating
- * ADAM SANJURJO, Universidad de Alicante
A Bridge Between Monty Hall and the (Anti-) Hot Hand
- Parallel Session V-F Framing (109)
- VALENTIN WAGNER, University of Düsseldorf
Seeking Risk or Answering Smart? Experimental Evidence on Framing Effects in Elementary Schools
- SIMONE QUERCIA, University of Bonn
Different Frames or Different Games? Comparing Take and Give Social Dilemmas
- GERT POENITZSCH, University of Heidelberg
Group vs. Individual Contributions to a Public Good: Evidence from a Framed Field Experiment
- * SILVIA AVRAM, University of Essex
Benefit Losses Loom Larger Than Taxes: The Effects of Framing and Loss Aversion on Behavioural Responses to Taxes and Benefits

Parallel Session V-G Labor

(110)

MARIO MECHTEL, Leuphana University of Lueneburg

Should we Ban Smartphones from the Workplace to Increase Productivity? – Evidence from a Natural Field Experiment

LUCA LIVIO, Université libre de Bruxelles - FNRS

Friends or Foes? Optimal Incentives for Reciprocal Agents

JONAS FOOKEN, Joint Research Centre

Behavioral Effects of Withholding Taxes on Labour Supply

* ROBERTO ZEITOUNLIAN SARKISIAN, Toulouse School of Economics

Optimal Contracting under Homo Moralis Preferences

Parallel Session V-H Voting and elections II

(210)

SOFIA BREITENSTEIN GOMIS, Universitat Autònoma de Barcelona

Economic Considerations in the Electoral Punishment of Corruption

LINA M. RESTREPO-PLAZA, University of East Anglia

The Intrinsic Value of Power

* ENRIQUE FATAS, University of East Anglia

The Value of Political Rights

15:30-16:00

Coffee Break

(TBA)

16:00-17:30 Parallel Session VI

Parallel Session VI-A Coordination

(Magna Mario Arcelli)

ANDREA MARTINANGELI, University of Gothenburg

The Coordinating Power of Transfers

LUCA TUMMOLINI, Italian National Research Council

Understanding Collaboration: A Conditional Game-theoretic Approach

MICHAEL KURSCHILGEN, Technical University Munich

Coordination, Conflict, and the Shadow of the Future - An Experimental Study

* ANDREA ISONI, University of Warwick

Focal Points and Payoff Information in Tacit Bargaining

Parallel Session VI-B Cognition

(101)

ANNA LOUISA MERKEL, Heidelberg University

Fast and Fair? An Experimental Comparison of Two Hypotheses

VALERIO CAPRARO, Center for Mathematics and Computer Science

Rethinking Spontaneous Giving: Evidence for an Inverted-U Effect of Cognitive Effort on Cooperative Behavior

JOHANNES JARKE, University of Hamburg

I'm in a Hurry, I Don't Want to Know! Does Time Pressure Breed Selfishness?

* SUSANN FIEDLER, Max Planck Institute for Research on Collective Goods

Social Preferences under Cognitive Constraints: 2 Eye-tracking Experiments on the Intuitiveness of Altruism

- Parallel Session VI-C Inequality (118)
- GUILLERMO MATEU, LEESSAC, Burgundy School of Business
Is Redistribution an Effective Public Policy to Reduce Destruction? A Cross Cultural Experiment
- PATRIZIO PIRAINO, University of Cape Town
Is Inequality Inevitable? A Survey Experiment on Demand for Redistribution in South Africa
- PAOLO MORINI, University College London
Seizing the Public's Engagement: Messages and Messengers in Global Poverty Campaigns
- * SIV-ELISABETH SKJELBRED, University of Oslo
Do Strict Egalitarians Care about Who is Lucky?
- Parallel Session VI-D Honesty and Cheating II (116)
- NINA LUCIA STEPHAN, Paderborn University
Cheating for My or for Your Benefit? A Field Experiment with Children
- ANDRIN BOEGLI, University of Zurich
Strategic Self-Deception and Lying
- * SUSANNA GRUNDMANN, University of Passau
When to Cheat? - Balancing Tax Morale and Financial Gains
- Parallel Session VI-E Discrimination (108)
- MICHAL KRAWCZYK, University of Warsaw
Gender Discrimination in Socio-economic Transition: Evidence from a Game Show
- VESSELA DASKALOVA, University of Cambridge
Discrimination, Social Identity, and Coordination: An Experiment
- EINAR OVERBYE, Oslo University College
Do Welfare Bureaucrats Discriminate Ethnic Minorities? Evidence from a Vignette Experiment
- * JANA CAHLIKOVA, Max Planck Institute for Tax Law and Public Finance
Social Contagion of Ethnic Hostility
- Parallel Session VI-F Contests (109)
- AYSE GUL MERMER, University of Manchester
Effort Provision and Optimal Prize Structure in Contests with Loss-Averse Players
- ABHIJIT RAMALINGAM, University of East Anglia
Resource Inequality in Competition Between Teams
- * ASTRID GAMBA, Bicocca University
Mis-judging Merit: Theory and Experimental Evidence on Adjudication Errors in Contests
- Parallel Session VI-G Education and Schools (110)
- MARCO MANTOVANI, Università degli Studi di Milano Bicocca
Sophistication and Segregation in School Choice
- CHIARA RAPALLINI, University of Florence
Elective Affinities Matter As Much As Ethnicity in Diverse Schools
- * FRANCESCO FALLUCCHI, University of East Anglia
Affirmative Action, Consolation Prizes and Retaliation in Experimental Contest Games

Parallel Session VI-H Trust

(208)

PAUL CORNELIUS BAUER, European University Institute
Measuring Trust: Past and Future

KATHARINA WERNER, University of Passau
Whom Do People Trust After a Violent Conflict? – Experimental Evidence from Maluku, Indonesia

GIUSEPPE ATTANASI, University of Strasbourg
Disclosure of Belief-Dependent Preferences in a Trust Game

* ANGELA SUTAN, ESC Dijon
Let's Go for Dinner: An Experiment on the Effect of Social Interaction on Trust and Negotiations

17:45-18:45 Invited Speaker IV

(Magna Mario Arcelli)

Nicholas Chater (University of Warwick)

A Micro-foundation for Social Decision Making and Interaction

19:30

Dinner

(TBA)

Day 3: 16 April

(Working room 116)

9:30-11:00 Parallel Session VII

Parallel Session VII-A Finance II

(Magna Mario Arcelli)

STEFANIE J. HUBER, Pompeu Fabra University

Preference for Housing Services and Housing Bubble Occurrence: Evidence from a Macro-Experiment

MARCO CASARI, University of Bologna

Money is More Than Memory

NICOLA BRANZOLI, Bank of Italy

Why are Consumers Inattentive? Evidence from the Market of Personal Bank Accounts

* MARCO BUSO, University of Padova

Private Investment with Social Benefits under Uncertainty: The Dark Side of Public Financing

Parallel Session VII-B Gender I

(101)

LENA DETLEFSEN, University Kiel

Risk Taking in Groups: One Woman is Not Enough

LEVENT NEYSE, Kiel Institute for the World Economy

Performance Estimates and Gender Differences in the Cognitive Reflection Test

* PAOLA PAIARDINI, University of Birmingham

Gender Effects in a Third-party Punishment Game

Parallel Session VII-C Markets and Industrial Organization

(118)

JOSEFA TOMÁS, Universidad de Alicante

Trading with Transaction Costs and Competition. an Experimental Analysis

JORDI BRANDTS, Instituto de Análisis Económico

Market Competition and Efficient Cooperation

* LUIS SANTOS-PINTO, University of Lausanne

A General Equilibrium Theory of Firm Formation under Optimal Expectations

Parallel Session VII-D Environmental Economics

(10/A)

GIUSEPPE ATTANASI, Université de Strasbourg

Climate Change and Risk Perception: Low Probability and Time Discounting

MARIA LOUREIRO, University of Santiago de Compostela

Sharing the Gains and Sharing the Pains in Collective Forest Management

CLAUS GHESLA, ETH Zürich

The Use of Defaults in Green Electricity Markets - Evidence from a Laboratory Experiment

* PETER MARTINSSON, University of Gothenburg

Triggering Cooperation

* indicates the session chair

Parallel Session VII-E Social Norms

(Sala Colonne)

FRIEDERIKE LENEL, DIW Berlin
Insurance and Solidarity

GÖNÜL DOĞAN, University of Cologne
Language and Social Norms

* GIOVANNA D'ADDA, Politecnico di Milano
Push, Don't Nudge: Behavioral Spillovers and Policy Instruments

11:00-11:30

Coffee Break

(TBA)

11:30-13:00 Parallel Session VIII

Parallel Session VIII-A Gender II

(Magna Mario Arcelli)

CHRISTINA ROTT, Maastricht University
Selection Into Competition and Advice from Men and Women

ELINA KHACHATRYAN, University of Kassel
Does "Negative Nancy" Compete Like "Positive Pete"? An Experiment

* HELENE WILLADSEN, University of Copenhagen
Gender Differences in Competitive Behavior Among Children

Parallel Session VIII-B Group Identity and Preferences II

(101)

ISABEL MARCIN, Max Planck Institute for Research on Collective Goods
Institutional Endogeneity and Third Party Punishment in Social Dilemmas

LINGQING JIANG, University of Lausanne
Big Up to Your Fellow? The Effect of the Presence of In-Group Competitor on Performance

MOTI MICHAELI, European University Institute
The Dynamics of Revolutions

* NIVES DELLA VALLE, University of Trento
Group Identity Mitigates Fairness-restorative Dishonest Behavior

Parallel Session VIII-C Risk III

(118)

ELISABET RUTSTROM, Georgia State University, Robinson College of Business
When the Field is Not Enough

NOEMI PACE, University Ca Foscari of Venice
Rationality With(out) Noise Versus (Non) Optimal Satisficing - A Portfolio Choice Experiment

VINCENT VERSLUIS, Rotterdam University of Applied Sciences
Risk Appetite: Reaching for the Efficient Frontier

* FRANCESCA GIOIA, University of Edinburgh
Incentive Schemes and Risk Behaviour

Parallel Session VIII-D Intemporal Preferences

(10/A)

TAISUKE IMAI, California Institute of Technology

Testable Implications of Models of Intertemporal Choice: Exponential Discounting and Its Generalizations

LENA DETLEFSEN, University Kiel

Time Preferences and Birth Order

CHEN SUN, Tilburg University

Magnitude Effect in Intertemporal Allocation Tasks

* REINHARD WEISSER, University of Hannover

How Real is 'hypothetical Bias' in the Context of Risk and Time Preference Elicitation

Parallel Session VIII-E Health behavior

(Sala Colonne)

MARIA LOUREIRO, University of Santiago de Compostela

The Incidence of Calorie Labeling on Fast Food Choices: A Comparison Between Stated Preferences and Actual Choices

MANU SAVANI, University College London

Can Commitment Devices Help People Lose Weight? A Field Experiment on Health Behaviour Change

TÂNIA FERNANDES, University of Minho

Choice of Emergency Health Services: An Experimental Study

* KAREN EVELYN HAUGE, Frisch Centre

Having a Bad Attitude? The Relationship Between Attitudes and Sickness Absence